Moscow, 30th November 2016

Vallila and Designers Guild are jointly writing to inform you about an important change in the distribution of the Designers Group (Designers Guild, Christian Lacroix, Ralph Lauren fabrics & wallpaper, Royal Collection & William Yeoward) from 1st December 2016.

Vallila International will be re-focusing its business operations on the important Finnish market where it is a market leader in the home textiles sector, and have therefore decided, in amicable discussions and agreement with Designers Guild, to cease operations in the Russian market.

We would like to specifically thank Julia Truscheleva and her Moscow team for the fantastic contribution they have made to the business and wish them all the very best for the future. In St Petersburg special thanks goes also to Katya Enikeeva and her team who will continue to work on contract projects with Designers Guild.

Designers Guild will now be exclusively distributed as follows in the Russian market and from 1st December 2016 please contact our new partners with your new orders and queries.

Designers Guild & Christian Lacroix

Manders

19, Building 1, Pervomayskaya st., Moscow, 105043 Tel. + 7 495 988-6403 eremin@manders.ru

Royal Collection, Ralph Lauren Fabrics & Wallpapers & William Yeoward

Deluxe Home Creation

42 Bolshaya Gruzinskaya st., Moscow, 123056

Tel. <u>+ 7 495 967 94 60</u>

Fax + 7 495 254 89 30

ralph.lauren@deluxinterior.ru

Yours sincerely

Mathias Berner CEO

Vallila International

www.vallilainterior.com

Simon Jeffreys

CEO

Designers Guild Group

www.designersguild.com/ru